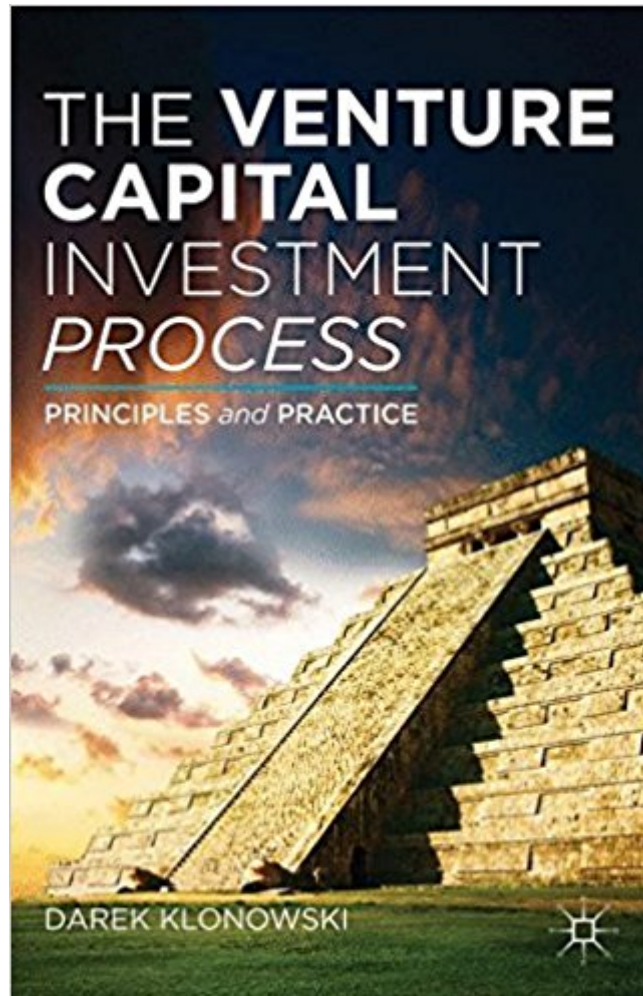




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The Venture Capital Investment Process



Synopsis

The book provides one of the most comprehensive overviews of the internal and external challenges of processing venture capital deals, providing an eight stage investment model that breaks down each part of the deal into its own specific challenges and rewards.

Book Information

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"Klonowski takes a different tack in this interesting book...His chapters on due diligence will help any entrepreneur understand the questions venture capitalists will ask when they are considering an investment...Highly recommended." - Choice "Professor Klonowski has written an in depth analysis of the venture capital process providing a useful perspective for both entrepreneurs and venture capitalists alike." - Terry McGuire, Chairman, National Venture Capital Association, General Partner, Polaris Venture Partners "An insider's look into processing a deal in the private equity and venture capital industry. Klonowski has both the academic knowledge and first-hand experience as a venture capitalist." - Douglas Cumming, Associate Professor and Ontario Research Chair York University "Private equity and venture capital hold an important role in the economy by driving productivity, innovation and job creation. Professor Klonowski provides a comprehensive overview to the inner workings of the private capital process." - Gregory J. Smith, President, Canada's Venture Capital and Private Equity Association Managing Partner, Brookfield Financial

Derek Klonowski is a professor of Business Administration at Brandon University, Canada. He has worked in the venture capital industry for over fifteen years. Dr. Klonowski also advised multiple

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